

Message Text

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ACTION AID-20

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SUBJ: FEOF AGREEMENTS: QUARTERLY SALES CEILINGS

REF: STATE 165402

1. REGARDING QUESTION OF QUARTERLY SALES CEILINGS RAISED
IN PARA 2 OF REFTTEL: CALCULATIONS FOR SEPTEMBER 30 AND
DECEMBER 31 WERE ADMITTEDLY CRUDE AND HASTILY DONE BUT
CAN BE DERIVED FROM TABLE 2 OF JUNE 27 REPORT BY IMFRN
RES REP SMITH.

YEAR-END TOTAL UNDER HIS ALTERNATIVE III,
WITH ORIGINAL PROJECTED JAPANESE SUBSCRIPTION OF \$3.6
MILLION DOLS, WOULD HAVE BEEN 23.4 MILLION DOLS: 11.0
MILLION ACTUAL THROUGH JUNE 30 AND IN SECOND HALF
HYPOTHETICAL CONTRIBUTIONS AND CARRY-OVER TOTALLING 12.4
MILLION.

2. FURTHER ASSUMPTION WAS MADE THAT PGNU SECOND-HALF
CONTRIBUTION OF 3.0 MILLION DOLS (WHICH NO ONE IN FACT
EXPECTS) AND "UTILISATION DU REPORT" OR EXPENDITURE OF
CARRY-OVER (0.9 MILLION DOLS) WOULD NOT OCCUR UNTIL
FOURTH QUARTER. ONLY PROJECTED DEPOSITS IN THIRD
QUARTER WERE FIRST FIFTY PER CENT OF CONTRIBUTIONS
FROM FOREIGN DONORS (OTHER THAN US), TOTALING ABOUT
4.4 MILLION DOLS. AS BEST U.S. REP CAN RECALL, THIS
FIGURE COMPRISED FOLLOWING COMPONENTS, SOME OF THEM
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ROUNDED UPWARDS: AUSTRALIA, 0.5 MILLION U.S. DOLS;

FRANCE, 1.2 MILLION; U.K., 0.9 MILLION; AND JAPAN,
1.8 MILLION. SEPTEMBER 30 CEILING WAS THUS SET AT
15.4 MILLION DOLS.

3. WHEN JAPANESE SUBSCRIPTION WAS HALVED AND GOJ SAID
IT WOULD DEPOSIT ENTIRE 1.8 MILLION DOLS WITHIN 15
DAYS OF SIGNATURE, YEAR-END FIGURE WAS SIMPLY REDUCED BY
1.8 MILLION DOLS TO 21.6 MILLION.

4. IN OTHER WORDS, DECEMBER 31 FIGURE IS SEPTEMBER 30
FIGURE OF 15.4 MILLION PLUS FOLLOWING:

AUSTRALIA -- 400,000 U.S. DOLLARS
UNITED KINGDOM -- 800,000 DOLLARS
FRANCE -- 1.1 MILLION DOLS
UTILIZATION OF CARRY-OVER -- 900,000 DOLS
LAOS -- 3.0 MILLION DOLS
TOTAL: 21.6 MILLION DOLS

5. AS NOTED ABOVE, ANY FURTHER LAO CONTRIBUTION IS HYPO-
THETICAL IN THE EXTREME. FURTHERMORE, AUSTRALIAN AND U.K.
CONTRIBUTIONS, AT PRESENT RATES OF EXCHANGE, WILL NOT PRO-
DUCE U.S. DOLLAR AMOUNTS AS GREAT AS INDICATED ABOVE; SEE
VIENTIANE 4803, PARA 2.
CHAPMAN

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